

SPEAKERS KIT



DARREN FINKELSTEIN

Much more than a long surname...

**Accountability Coach,
Business Advisor &
Presenter**



Engage me as your speaker at your next event. I'm an Accountability Coach, Business Advisor and Presenter that delivers measurable results. I'm well-credentialed throughout my own entrepreneurial journey which has been filled with high achievement. I bring solid skills with an informed perspective that confirms – 'I walk the talk'.

"I bring solid skills with an informed perspective that confirms – 'I walk the talk.'"

I work with entrepreneurial business owners, executives and their teams to ensure full accountability so they can meet obligations, promises and commitments made to others and to themselves. I'm the current entrepreneur-in-residence at CoWork Me St Kilda, where my private office is based.



For me, being a world-class coach means being able to present my ideas, share my experiences and tell my story with absolute authority, and delivered with passion. The aim is not to motivate but to inspire.

KEY ACHIEVEMENTS

I work with entrepreneurial business owners to ensure full accountability.

Working with me increases my clients probability of achieving their goals, promises and commitments made to others and to themselves, to a whopping 95% following my programs and sessions.

I work with a number of business coaches to offer their clients direct hands-on implementation of their strategies and actions because without full implementation, you're just throwing good money away.

I have a well-informed perspective based on my personal and business experiences.

Completing my sessions gives you; increased sales and higher profitability which means you make more money.

Implement processes and strategy to solve real problems that give weekends back to my clients, so they can spend quality time with those that are important.

Create outcomes which enable my clients to meet obligations, promises and commitments to others and to themselves.

Enjoy an ongoing partnership and collaboration with world leading 'Entrepreneurial Futurist' Andrew Griffiths, to deliver world-leading programs, sessions and workshops for entrepreneurs worldwide.





SPEAKING TOPICS

- Why can't we do what we say?
- Don't waste this opportunity
- My Top 7 reasons why people can't Get Stuff Done.
- Be the go-to person in your industry
- I flunked English, now I'm a bestselling author
- Reconnecting with your family
- Top 20 places to go boating in Victoria
- It's not about the boat



COMPANIES I'VE WORKED WITH



BIO

G'day,
I'm an Accountability Coach,
Business Advisor and Presenter
that delivers measurable
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office is based.

You do realise what happens
at work directly affects your
private life and when you get it

right, you'll lead a happier and
more fulfilling life? Your family
will truly appreciate it.

I'm a passionate, energetic and
focused leader that is reliable,
underpinned by a proven track
record in both large corporate
and small business. I worked
for 10-years as 'Manager of
Commercial Markets' for Apple
under the inspirational
leadership of Steve Jobs.

I got my sea change

As a corporate escapee with a few battle scars
from my time at Apple, I sought a genuine sea
change and worked for my entrepreneurial self
in a small 'lifestyle business' in the
recreation industry. It started off small and we
grew steadily to meet the needs of the
market. My business partner and I successfully
sold and exited some 15-years later. So much
for giving it a try to see if it works!

For 4-years, I was marketing
ambassador and manager of
Wyndham Harbour, a growing
community at a new residential
and marina development made
up of 1,500 people in
Melbourne's west.

I have a deep connection with
the ocean, I'm a wanna-be pro
surfer who lacks ability, but that's

never stopped me. Along the way, I have
written three award-winning bestselling books
on boating and lifestyle. My first title went Top
5 on iTunes. I built a strong community on
social media, a growing media profile and are
widely respected amongst entrepreneurial
circles, who Gets Stuff Done. Naturally, that
works for me!



I'm a seasoned radio presenter with 3AW
doing the 'Beach and Bay reports'
over summer since 2014. I love
the challenge of live radio and this
aligns well with my passion for the
outdoors, lifestyle and the ocean. I
graduated from the Dent Global,
Key Person of Influence
'entrepreneurial accelerator
program' in 2012 and are the first
back-to-back winner of the
'Entrepreneur of the Year' award
for Australia.

WHAT MY CLIENTS SAY...

“THE BEST ACCOUNTABILITY COACH IN THE GAME!”

Andrew Griffiths

Entrepreneurial Futurist, Best Selling Author & Speaker

Just wanted to say a big thank you to you for your assistance and guidance over the last while. Your systems and steady hand has been invaluable in enabling me to see significant growth in my business.

Kevin O'Brien

Partner, Jellis Craig Real Estate

Darren 'demands' the level of accountability from me that made him successful - and I find that refreshing and invigorating. I am, without a doubt, a massive advocate of Darren.

Vincent Sharp

Change Manager, Self-Employed

I was recommended to Darren who's name was seemingly on the tip of everyone's tongue as the go-to accountability coach. Darren and I have now worked together for a few years now, and he delivers in spades. He challenges my thinking, each time we meet. Darren now works closely with me and my team to ensure we all get stuff done.

Do you and your business a favor, engage Darren. It's not only good for your wellbeing and for your business, you'll get your weekends back as well, which is important for my family.

Tracy Angwin

CEO, Australian Payroll Association

When I think about getting stuff done, I think about Darren I've had the pleasure of knowing and working with Darren over the past 6 years. During that time, I've seen him get more done than many do in a lifetime. He's become a best-selling author, which three books to his name, a sought-after expert in the media and is a successful entrepreneur. He's smart action-oriented and easy to get along with. Darren has been of significant help to me personally and is one of my inner circle of trusted, go to experts when it comes to business. When I need to make things happen, I talked to Darren.

Ned Coten

Chairman, Basketball Australia and CEO, Gameplan Marketing



Contact Darren for your next; event, seminar, workshop or conference.

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